

Celebrating 45 Years!

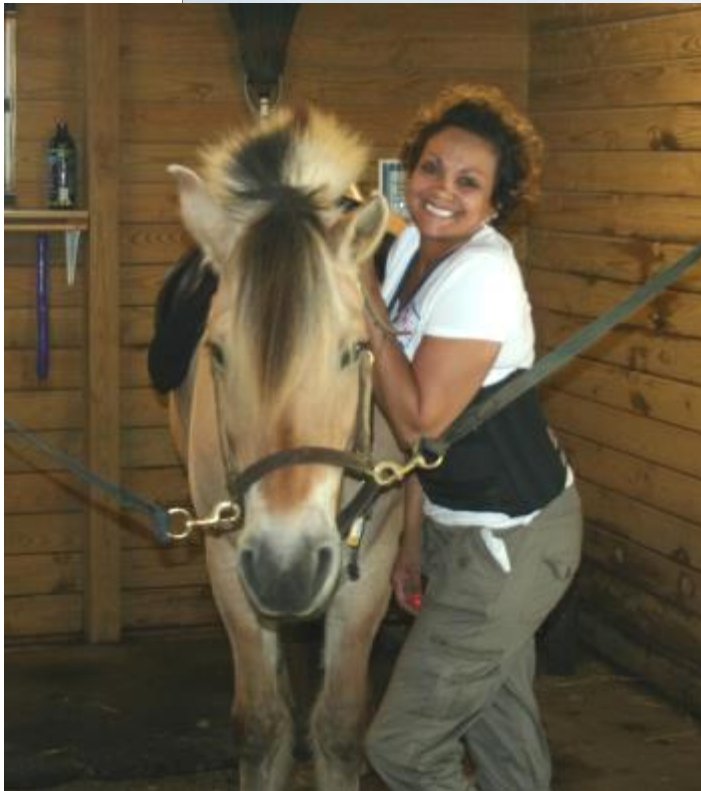


2017

IMPACT REPORT

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From the President of the Board of Directors

Our constant challenge at Mane Stream is finding ways to make the public aware of our important mission. What do we do to let people know that we are a lot more than simple pony rides? A lot of people either don't know what we do or have tremendous misconceptions about us. You see, what we do at Mane Stream isn't "sexy". We don't cure disease, feed the hungry or save the planet. But we do change the lives of individuals with special needs, one person at a time.

Even people who ride themselves and know the enjoyment that comes from the exercise, fresh air and companionship of a horse, may not fully realize the positive impact of our equine assisted therapies and activities. For a child with autism, time spent on a horse isn't just fun. It can be calming and empowering and often these benefits carry through the rest of the week. Our adaptive riders, some of whom arrive in a wheelchair or with a walker, are carried by these generous animals to places they never thought they would go. And they accomplish things they never thought they could.

At Mane Stream there is no judgement. Just support and understanding. Veterans suffering from PTSD find peace with our horses and people dealing with a cancer diagnosis enjoy time away from the stress of battling their disease. They can focus all their energy on the positive reflection of love and understanding that comes from their horse and from our amazing staff and volunteers.

When I volunteer with any one of these participants it is impossible not to share the joy, the accomplishments and the empowerment. And I know I'm not alone. If you talk to any one of the hundreds of volunteers at Mane Stream they will tell you the same thing. Even if you only observe a speech-language or occupational or physical therapy session, you can't miss the connection and the power of what is happening.

As you read through this report I sincerely hope you will gain a better understanding of who we are and what we do for all the very deserving people who come to Mane Stream. If you are already a donor, thank you for helping to make all this happen. If you are new to Mane Stream I hope you will consider joining us as a donor or volunteer. **Help us continue to change lives—one person at a time.**



Linda Dietz,
President, Board of Directors



Mission

To improve the quality of life for individuals with physical, developmental, emotional and medical challenges through diverse programs of equine assisted activities, therapy and educational initiatives.



people agree we are
WORTH THE JOURNEY



**60+ MINUTE
COMMUTE**
for some participants



Therapy Services

A Team Approach

Mane Stream, an AHA facility center, provides therapies that are conducted by NJ licensed therapists in a variety of disciplines: **Occupational Therapy, Physical Therapy, Speech-Language Therapy, and Mental Health**. All Mane Stream therapists are experienced in treating children and adults with a range of special needs and are extensively trained in the utilization of equine movement and the horse/human partnership.

What makes therapy at Mane Stream different?

The team. For each individual session, our clients work with their treating therapist, horse and dedicated group of volunteers. Engagement with the team members results in a dynamic and successful partnership for the client in reaching established short and long term goals. Clients also work in our *Unbridled Possibilities* Therapy Clinic. This setting enables clients to hone their functional skills which can then be transferred to their daily lives, improving their ability to be successful across home, school and community environments.

Alex's HAPPY Place

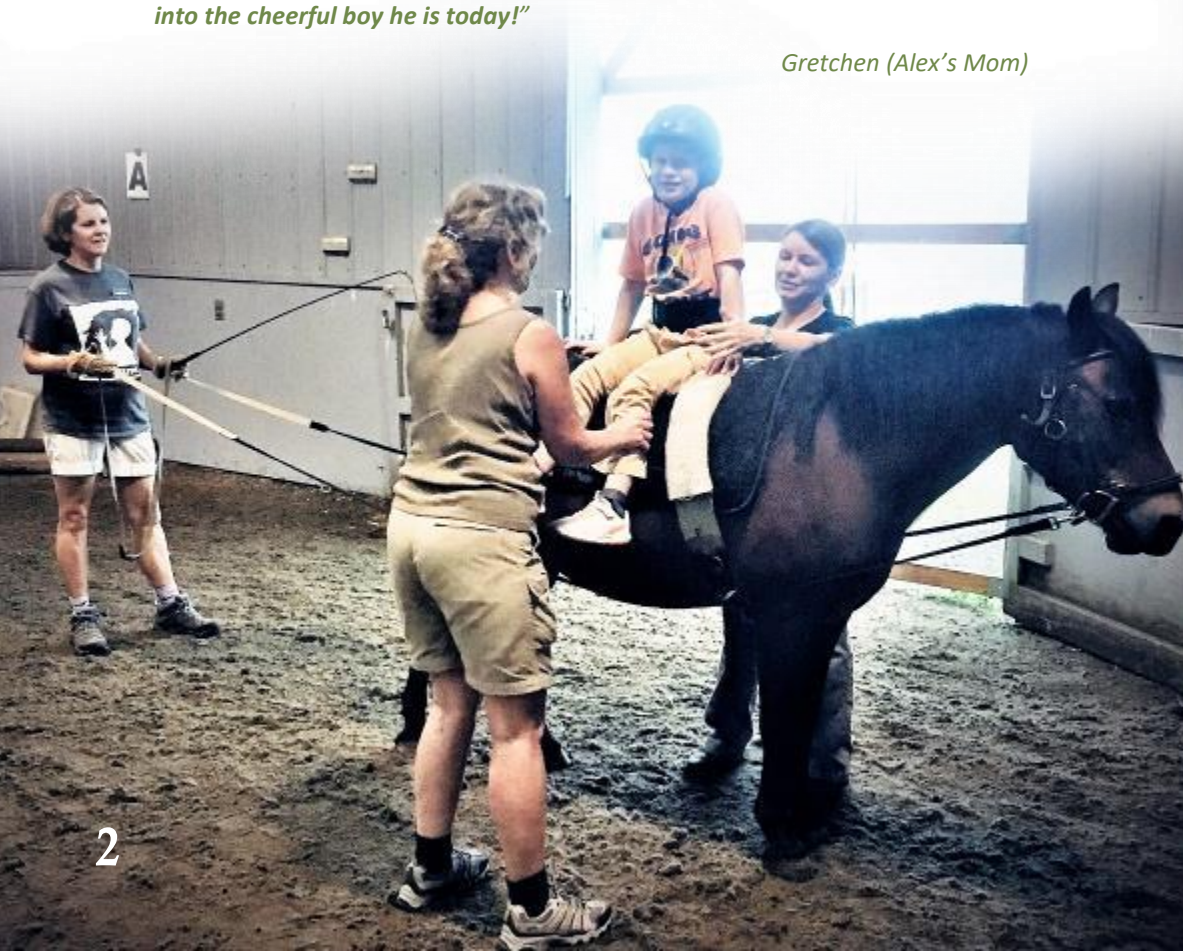
"When he first started at Mane Stream, my son Alex was a very frustrated 5 year old boy with autism. Communication was a struggle and his interests were extremely limited.

The moment Alex got on that horse, his eyes lit up, his core engaged, and my little boy was smiling. He was so proud of himself to be "riding a horse" just like any other typically-developing boy his age.

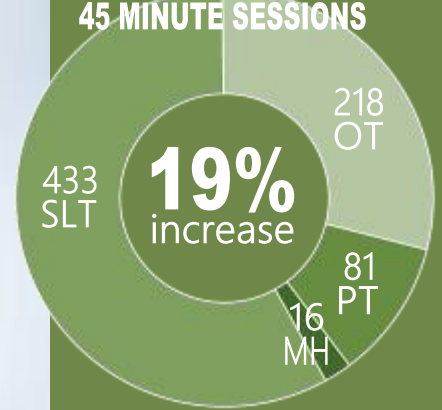
Three years into his journey at Mane Stream, we've met and worked with the most caring, experienced and patient therapists, volunteers and staff.

Mane Stream is Alex's HAPPY PLACE, we love to watch him grow and develop into the cheerful boy he is today!"

Gretchen (Alex's Mom)



2017
45 MINUTE THERAPY VISITS
SESSIONS



CLIENT AGES



46%
OF CLIENTS
are under
11 YEARS OLD

Children who receive therapy at an early age
REACH CRITICAL



DEVELOPMENTAL MILESTONES
at a lower cost than later in life

Link: www.nectac.org/~pdfs/pubs/importanceofearlyintervention.pdf

Community Healing

The Power of Connection

Mane Stream provides **Take the Reins** sessions for veterans and **Horses for Healing** sessions for individuals living with, recovering from or living life after cancer. Both programs provide opportunities for participants to find friendship, reduce stress, build trust, and help themselves and others.

Bonding with our horses can be a wonderful way to aid in recovery by helping participants relax and feel less stressed while learning new skills.

Peggy's Survival Tool - Horses for Healing

"I fought hard to resume life after being diagnosed as a permanent Stage 4 cancer patient. I promised myself to fully live each and every day I am given to the best of my ability. Horses for Healing did both, empowering and calming, allowing my mind to just float, leaving behind thoughts of endless scans and needles, pills and doctors."

"I am grateful to have Mane Stream come into my life as my Tuesday Afternoon Survival Tool."

Peggy, Horses for Healing Participant



Take the Reins

Lyons VA Hospital PTSD Unit



ONE in FIVE



or 300,000

VETERANS of the wars in Iraq and Afghanistan have been diagnosed with

PTSD

RAND Center for Military Health Policy Research

ADAPTIVE RIDING has **POSITIVE EFFECTS** on both physiologic and psychological measures,



ENHANCING QUALITY OF LIFE

for breast cancer survivors

PubMedID: 24963599 DOI:10.1089/acm.2014.0061

Local School Impact

Engaging students in educational experiences and functional job training skills.



11+ YEARS
SCHOOL
PARTNERSHIPS

Adaptive Riding

Building Skills & Confidence

In 2017, riders ranging in age from 4 to 59 participated in adaptive riding lessons. All riders take private or semi-private lessons which allow the instructors to adapt and customize lessons to each of the rider's individual needs.

This directly results in greater progression in the skill level of riders, helping to increase rider confidence and independence, which often carries over into their daily lives. Currently **30% of Mane Stream riders are independent.**

A Premiere Accredited Center of PATH International (Professional Association of Therapeutic Horsemanship, International), Mane Stream's adaptive riding program serves riders with a variety of physical, emotional and cognitive challenges.



Cliff's world of freedom at Mane Stream spans 20+ years!

"Our Cliffie lives in a very silent and dark world. The loss of these two senses have precluded him from interacting with most everyone, and his inability to walk easily has meant that he has never experienced the freedom of walking in a field or through the woods...until there was a gentle horse and an empty saddle at Mane Stream."

*"His 'pretty ladies' - his volunteer team - are able to talk to him in his language. Cliff's experiences over 20+ years at Mane Stream have increased his awareness of all that is around him; what he **CAN DO**, joy in meeting new people and an event that we look forward to on a weekly basis. **Mane Stream is our weekly treat!**"*

- June, Cliff's Mother

"Cliff makes us laugh, plain and simple! His laughter is contagious and it is obvious that he loves the social aspect of riding at Mane Stream"

- Amy Barkman, Volunteer

65%  **of our RIDERS** have been coming to Mane Stream for more than 5 years (not including campers)



43 Weeks adaptive riding lessons
ADDED 4 WEEKS late fall session



35%
of campers
attended
**2 YEARS
OR MORE**



36%
of campers
attended
**MORE THAN
1 WEEK**

23%
of campers



**CAME WITH
A SIBLING**



Summer Camp for ALL Abilities

Mane Stream Summer Camp 2017 was a huge success, with 86 out of 80 spaces filled! The increase was attributed to a larger number of campers who attended camp with a sibling. During the eight 1-week sessions, children with special needs and their typically developing peers learned how to ride, groom and take care of a horse, and they participated in horse-themed games activities and crafts.

NEW in 2017

Eight children of veterans
attended camp thanks to donors
who provided scholarships.



FUNdraising for Good

Where it all comes from

The generosity of the Mane Stream community continues to have a tremendously positive impact on our clients and programs. Whether contributing time and talent as volunteers in our programs or providing financial support at our events and to our fundraising campaigns throughout the year, every gift is important to Mane Stream.

Thank you for helping to provide *Unbridled Possibilities* for our participants this year.

2017 Financials



- 53% Special Events
- 24% Annual Giving (Individuals, Corporations, Grants and Bequests)
- 23% Program Income

*Revenue includes an \$80K bequest



- 60% Program (includes animal expenses)
- 14% Fundraising (includes event and direct mail expenses)
- 20% Administrative
- 6% Insurance

Source: Audited Financial Statement and 990



SPECIAL EVENT REVENUE

\$13,334

TACK SALES

\$58,110

BBQ

\$365,217

EQUUS

PARTIES WITH A PURPOSE

\$.83 of every dollar raised at our events directly supports our mission. industry standard is **\$.50** per \$1.00



the local community **MAKES A BIG IMPACT** through initiatives like



Vehicles For Charity



Thank You Donors!

Your generosity has an impact everyday

\$50,000-\$100,000

Robert and Julia Greifeld
Estate of Alice W. Lorillard

\$25,000-\$49,999

Alvin and Linda Dietz
Andrew and Karen Dietz

\$10,000-\$24,999

Cynthia Barkman and Ron Caruso
Mark and Lindsay Harms
Dorothy B. Hersh Foundation
Harold and Kathy Kamine
Stephen and Karen Kaufhold
Kirk Kellogg and Emily Maillet
William and Lynn Mascharka/
Frazier Industrial Company
Kevin and Betsy Sullivan
Daniel and Melissa Tassé
The Tyler Foundation
Randall and Rael Welsh

\$5,000-\$9,999

The Emma and Georgina Bloomberg
Foundation
Estate of Bernice Upton
Gavin and Lynn Evans
Ken and Jill Friedland
Jerry and Lily Lee
Michael and Jaimie Morais/Open Road
Auto Group
Joseph and Jessica Perrone
Jeanne and Roger Rogalin
Rod and Dianne Ryan/Open Road
Auto Group
Justin and Lee Sadrian
Wendelyn Waters and Michael Trent
Ralph and Bonnie Tursini
Matt and Renee Wood

\$2,500-\$4,999

Stephen and Maureen Bezer
Hank and Laura Brucker/Seal Spout Corp
Leslie Conason
Kathy DiLorenzo
Peter and Janet Antico
Andrew and Aphrodite Baptiste/
Technical Analysis Group LLC
Thomas Bass
Shawn and Erica Brennan
Robert and Deborah Brucker
Paul and Lora Butler
Carol and Brian Coriell/
Central Solutions Group LLC
Marie Coscia and Dana Rounsaville
John J. & Regina B. Heldrich Foundation
Ed Holloway and Jorge Valdes
Matthew Kamine
Mark Leone
Victoria Leone
David McShane
Chris and Jazz Merton
Christopher and Beth Mikosh
National Mah Jongg League Foundation
William and Monica Oliver
Chip and Stephanie Olson
John and Sandy Olson
Bill Peskoff
Jason Pintar, DVM and Rachel Gardner
Robert and Yvonne Previdi
Marianne and Jake Saladino/
Colonial Wire and Cable

Michael and Jane Steele/
Keymar Warehouse Company, Inc.
Larry Weppeler and Madelyn Devine

\$1,000-\$2,499

Susan and Ronald Bibbo
Cambridge Wines
Carol Berson
Xiaoxian Chan
Debra Chipman
Peter & Sharon Cocziello/Advance Realty
Bill Collins
Jennifer Connolly
George and Maryann Cubberly
John Cutt and Susan Nemeth
Thomas and Kathy Dermody
Alan and Mary Dickey
Orlando and Veronica Di Rienzo
Keith and Sherry Donovan
Linda Fellows and Jim Bovino
Fiddler's Elbow Country Club
Flemington Elks Lodge #1928
Alan and Jennifer Fournier
Gregg and Jean Frankel
Sarah Gore and Christopher Cox
Rick and Kathy Henry
Richard and Trish Hegeman
Deborah Keller
Paul and Joy Marie Kochanski
Birgit Kosjek
James and Christine MacDonald
David Mahalick and Isabel Lerman
Richard and Donna Marki/Marki Law LLC
Edmond and Jill Moriarty
Robert and Kimberly Markowski
Paul Norbury and Catherine Jaeckle
Steve O'Connell and Janice Winchester
PATH International
Pennsylvania National Horse Show Fdn.
Erin and Peter Polos
Raritan Valley Community College
Andrew and Susan Reale
David and Lashana Reale
Christopher and Kristen Sameth
Russ Jones and Lynda Sandersen
Eleanor Shanley
Leonard and Alexis Soled
Stryker Heating, Cooling & Plumbing
Gene and Aimee Stull
Mark and Lois Taddeo
Dave and Mary Ann Torcivia
Adam and Alicia Winters
Ron Yaniero and Diane Berry

\$500-\$999

Arc Thrift Stores
Ken and Regina Bann
Brendan and Kristina Binder
Joe Boyd, III and Lauren Luik
Perry and Nina Cyprus/Diet Delights, Inc.
Melanie Dominko-Richards
Amy and Chapin Durling
Crum & Forster
Jacob Fischer and Leah Friedman
Brendan Furlong and Wendy Leitch
Beth Galley
Amy Gimbel
William Glaser, Jr
Graylyn Design LLC
Philip and Nancy Grossweiler
Mary Beth Hamorski and Jeffrey Salatiello

Hoffman Farms, LLC
J. Edward and Gretchen Jaeckle
Kayanna Dewey Charitable Trust/
Catherine & Christina Dewey
Max and Rosa Kian
Peter and Vanessa Larsen
Ralph and Lisa Lee
Lisa Levy
Lena and David Licata
Rich and Anna Liebler
Robert and Melanie Maffucci
Karen and Scott Martin
James and Donna McAuliffe
Kevin and Nancy McCaffrey
Ron and Christine Michels
Jennifer and Manuel Miranda
Randi Musnitsky and Ron Kaplan
Gregory and Sandra Niccolai
David Nyikes
Mary O'Mealia/O'Mealia Special
Events

Lee Opperman & Gale Sauchelli
Thomas and Tina Osmond
Natalie and Jeff Parish
Mike and Audrey Petillo
Karen Rabe
Lynne and John Rathgeber
Patricia and Mitchell Reiter
Fred Rica & Maria Scalamoni-Rica
Fred and Lynn Ruck
SEI Private Trust Company
Jerry and Nancy Shanker
Eugene and Grace Shim
Chris Sikora
Dennis and Teresa Statue
Russell Steenberg and Patricia
Colbert
Edward and Linda Sunderland/
Sunderland Period Homes
Miguel Velez
Michael and Fawn Vollero
Fred and Meredith Whaley
Windswept Boutique, LLC
Dania Yaskanin

Mane Stream is very appreciative for all of the gifts we received over the year. There are too many generous donors who made gifts under \$500 to list here but please know that gifts of every size make a positive difference for our clients and riders. Thank you!

GIFTS IN KIND

Thank you to the many local businesses that donate or discount their products, time and services to help keep the Mane Stream herd healthy and happy!

211  321
1st Time Donors
2016 vs 2017


692 DONORS
gave to Mane Stream in 2017
301 DONORS $\leq \\$100$
MADE GIFTS



Consecutive
Years Giving

DONORS 49 | 10+
24 | 7-9
62 | 5-6
93 | 3-4
463 | 1-2 **YEARS**



Volunteering

Laughter and a Feeling of Satisfaction

There is a unique connection between volunteers, participants, staff and horses at Mane Stream. Many who give their time and energy have been with us for years. While others work with us during high school to fulfill their community service requirements. All 334 program volunteers have a love of horses and a desire to help others.

Our volunteers support our participants as they advance toward their goals, knowing that they have played an integral role in that progress.

Most say they have gained as much from the volunteer experience as the participants who are building competence and skills.

Straight from our volunteers...it really is this special!

All quotes came from the end of year annual survey.

"I enjoy the fact that every time I go to volunteer, I am helping someone have a great experience with something that I love to do."

"I love seeing the progress and accomplishments made by the participants each week and by volunteering you are helping out to make this possible for them."

"It is one of the best experiences of my (long) life and I am honored to be a part of it."

"[I love the] wonderful horses, fellow volunteers and staff, most of all the feeling of satisfaction and accomplishment to see our clients grow and enjoy their rides so much!"



11,023

TOTAL HOURS GIVEN

8,983

PROGRAM

796

VOUNTEER TRAINING

448

ONE-DAY WORK GROUPS

408

OFFICE/BARN

388

SPECIAL EVENTS

480

active volunteers

14% volunteered for more than 5 years

most volunteers spend approximately

3 HOURS IN THE BARN EACH WEEK

58% are under 21 YEARS OLD

21% are over 50 YEARS OLD

Special Thanks to our Volunteer Workgroups

who generously stepped up to make sure the farm stays looking good throughout the year.

Deloitte.

ADP

the **Y**
HUNTERDON COUNTY YMCA

GILL
ST. BERNARD'S

MERCK

HUNTERDON COUNTY YMCA

Middlesex County
Vocational Technical Schools

8

Lilly

RARITAN VALLEY
COMMUNITY COLLEGE

kw
KELLER WILLIAMS REALTY

BANANA REPUBLIC

143 Volunteers
WORKED ON THE FARM
448 HOURS

2017 Board of Directors

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Vice President

Karen Kaufhold
Vice President

Ralph Tursini
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Cynthia Barkman
Asst. Treasurer

Jeanne Rogalin
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Mary Dickey
Asst. Secretary

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Stephen Bezer

Laura Brucker

Jill Friedland

Amy Gimbel

Julia Greifeld

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Emeriti:

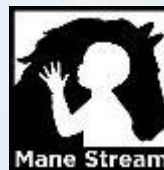
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Marianne Saladino

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Trish Hegeman



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Unbridled Possibilities