

Mane Stream, Inc.

Audited Financial Statements

Year ended December 31, 2015

Mane Stream, Inc.

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December 31, 2015

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Independent Auditor's Report

Board of Directors
Mane Stream, Inc.

Report on Financial Statements

I have audited the accompanying financial statements of Mane Stream, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2015, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of

the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

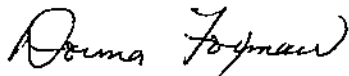
I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Mane Stream, Inc. as of December 31, 2015, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

I have previously audited Mane Stream, Inc.'s 2014 financial statements, and in my report dated April 13, 2015, expressed an unmodified opinion on those audited financial statements. In my opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2014, is consistent, in all material respects, with the audited financial statements from which it was derived.



Donna Foxman, CPA

April 14, 2016

Mane Stream, Inc.
Statement of Financial Position
December 31, 2015
With Comparative Totals for 2014

	2015	2014
Assets:		
Cash	\$495,171	\$416,827
Accounts receivable	5,977	5,924
Prepaid expenses	4,622	6,004
Property development costs	14,461	164,205
Property and equipment, net	<u>1,283,519</u>	<u>1,747,009</u>
Total assets	<u><u>\$1,803,750</u></u>	<u><u>\$2,339,969</u></u>
 Liabilities:		
Accounts payable and accrued expenses	20,124	50,372
Mortgage payable	<u>433,491</u>	<u>834,960</u>
Total liabilities	<u>453,615</u>	<u>885,332</u>
 Net assets:		
Unrestricted net assets	1,129,309	1,225,864
Temporarily restricted net assets	155,826	163,773
Permanently restricted net assets	<u>65,000</u>	<u>65,000</u>
Total net assets	<u>1,350,135</u>	<u>1,454,637</u>
Total liabilities and net assets	<u><u>\$1,803,750</u></u>	<u><u>\$2,339,969</u></u>

The accompanying notes are an integral part of these financial statements.

Mane Stream, Inc.
Statement of Activities
For the year ended December 31, 2015
With Comparative Totals for 2014

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>2015 Totals</u>	<u>2014 Totals</u>
Revenues and Support:					
Contributions	\$125,926	100,000	-	225,926	273,188
Bequests	5,677	-	-	5,677	4,871
Program revenue	185,496	-	-	185,496	153,059
Fundraising and special events	474,957	-	-	474,957	462,753
Interest income	454	-	-	454	364
Net assets released in satisfaction of donor restrictions	107,947	(107,947)	-	-	-
Total revenues and support	<u>900,457</u>	<u>(7,947)</u>	<u>-</u>	<u>892,510</u>	<u>894,235</u>
Expenses:					
Program expenses	497,983	-	-	497,983	639,699
Administrative expenses	93,335	-	-	93,335	75,450
Development and fundraising costs	187,857	-	-	187,857	153,001
Subtotal	779,175	-	-	779,175	868,150
Loss on disposal of property (note 8)	217,837	-	-	217,837	-
Total expenses	<u>997,012</u>	<u>-</u>	<u>-</u>	<u>997,012</u>	<u>868,150</u>
Increase (decrease) in net assets	(96,555)	(7,947)	-	(104,502)	26,085
Net assets, beginning of year	<u>1,225,864</u>	<u>163,773</u>	<u>65,000</u>	<u>1,454,637</u>	<u>1,428,552</u>
Net assets, end of year	<u>\$1,129,309</u>	<u>155,826</u>	<u>65,000</u>	<u>1,350,135</u>	<u>1,454,637</u>

The accompanying notes are an integral part of these financial statements.

Mane Stream, Inc.
Statement of Cash Flows
For the year ended December 31, 2015
With Comparative Totals for 2014

	2015	2014
Cash flows from operating activities:		
Contributions, program, and fundraising revenue	\$892,002	\$897,122
Interest income	454	364
Cash paid to suppliers and employees	(745,804)	(796,769)
Interest paid	(34,512)	(46,094)
Net cash provided (used) by operating activities	<u>112,140</u>	<u>54,623</u>
Cash flows from investing activities:		
Purchase of building improvements, equipment	(25,132)	(3,300)
Proceeds from sale of property, net	392,805	-
Net cash provided (used) by investing activities	<u>367,673</u>	<u>(3,300)</u>
Cash flows from financing activities:		
Repayment of long term debt	(401,469)	(19,927)
Net cash provided (used) by financing activities	<u>(401,469)</u>	<u>(19,927)</u>
Increase (decrease) in cash	78,344	31,396
Cash at beginning of year	<u>416,827</u>	<u>385,431</u>
Cash at end of year	<u>\$495,171</u>	<u>\$416,827</u>
Reconciliation of change in net assets to net cash provided (used) by operating activities:		
Change in net assets	(\$104,502)	\$26,085
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Loss on disposal of property	68,093	
Depreciation	27,724	29,071
(Increase) decrease in accounts receivable	(53)	3,251
(Increase) decrease in prepaid expenses	1,382	1,140
(Increase) decrease in property development costs	149,744	(32,750)
Increase (decrease) in accounts payable and accrued expenses	(30,248)	27,826
Net cash provided (used) by operating activities	<u>\$112,140</u>	<u>\$54,623</u>

The accompanying notes are an integral part of these financial statements.

Mane Stream, Inc.
Statement of Functional Expenses
For the year ended December 31, 2015
With Comparative Totals for 2014

	<u>Program Expenses</u>	<u>Administrative Expenses</u>	<u>Development & Fundraising</u>	<u>2015 Expenses</u>	<u>2014 Expenses</u>
Salaries	\$280,020	51,574	43,061	374,655	437,917
Payroll taxes	16,256	6,916	5,974	29,146	38,772
Employee benefits	5,450	2,700	1,794	9,944	11,667
Outside services	8,212	6,547	4,299	19,058	18,214
Advertising	-	-	2,506	2,506	834
Bank and credit card fees	3,826	-	5,400	9,226	7,161
Depreciation	25,506	1,386	832	27,724	29,071
Dues and subscriptions	1,884	326	301	2,511	2,450
Equipment rental and expenses	2,956	488	450	3,894	3,746
Insurance	37,079	6,426	5,933	49,438	56,238
Interest	31,061	3,451	-	34,512	46,094
Licenses and fees	780	135	125	1,040	1,030
Meetings, seminars & workshops	5,733	-	-	5,733	4,166
Office & technology expenses	3,640	3,759	1,691	9,090	8,243
Postage	173	78	346	597	880
Printing	-	-	790	790	5,701
Professional fees	3,155	623	522	4,300	4,300
Program expenses-Driving for Surviving	567	-	-	567	4,056
Animal food & supplies	23,840	-	-	23,840	26,637
Veterinary & farrier fees	17,678	-	-	17,678	24,207
Real estate taxes	-	3,934	-	3,934	8,836
Repairs and maintenance	7,535	2,854	2,634	13,023	9,085
Supplies	10,609	-	-	10,609	1,259
Telephone	2,096	363	335	2,794	3,105
Utilities	9,927	1,775	1,638	13,340	16,946
subtotal	497,983	93,335	78,631	669,949	770,615
Fundraising expenses	-	-	109,226	109,226	97,535
Total expenses	<u>\$497,983</u>	<u>93,335</u>	<u>187,857</u>	<u>779,175</u>	<u>868,150</u>

The accompanying notes are an integral part of these financial statements.

Mane Stream, Inc.
Notes to Financial Statements
For the year ended December 31, 2015

1. Summary of Significant Accounting Policies

a. Organization

In 2011 the Board of Directors approved a change of the organization name from Somerset Hills Handicapped Riding Center, Inc. to Mane Stream, Inc. The organization is a nonprofit corporation founded in 1972 and incorporated in 1973 in the state of New Jersey for the purpose of improving the quality of life for individuals with physical, developmental, emotional, and medical challenges by providing a diverse program of equine assisted activities, equine assisted therapy and educational initiatives. The organization has been accredited by the Professional Association of Therapeutic Horsemanship International (PATH). The organization offers both recreation and medical treatment programs. In adaptive horsemanship children and adults participate in recreational equestrian activities in a safe controlled environment. In equine assisted therapy, New Jersey licensed physical, occupational and speech therapists use the movement of the horse to help clients attain functional goals. The organization's revenues are derived primarily from program fees and from contributions.

b. Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables and other liabilities.

c. Basis of Presentation

Under generally accepted accounting standards, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

d. Revenue and Support

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions.

Mane Stream, Inc.
Notes to Financial Statements
For the year ended December 31, 2015

1. Summary of Significant Accounting Policies (continued)

e. Income Taxes

The Organization is qualified as tax exempt under Section 501(c)(3) of the Internal Revenue Code.

f. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

g. Donated Assets

Noncash donated assets are recorded as contributions at their estimated fair values at the date of donation.

h. Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the Statement of Activities and in the Statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

i. Donated Services

No amounts have been reflected in the financial statements for donated services. The Organization pays for most services requiring specific expertise. However, during the year approximately 270 individuals provided more than 10,500 hours to assist the Organization in their program activities and various special events and fundraising activities.

j. Advertising

The Organization uses advertising to promote its programs and events in the communities it serves.

k. Subsequent Events

The Organization has evaluated subsequent events through April 14, 2016, which is the date the financial statements were available to be issued.

Mane Stream, Inc.
Notes to Financial Statements
For the year ended December 31, 2015

2. Cash Accounts

The Organization has several bank accounts at two financial institutions. The accounts are insured by the Federal Deposit Insurance Corporation up to \$250,000. At times throughout the year balances can exceed the insured limits.

3. Property and Equipment

Property and equipment are carried at cost and, except for land, are depreciated over their estimated useful lives ranging from five to thirty-nine years using straight-line depreciation. Amounts at December 31 were:

Land	\$517,281
Buildings and improvements	1,146,943
Furniture and equipment	131,050
	<u>1,795,274</u>
Less accumulated depreciation	<u>(511,755)</u>
Property and equipment, net	<u><u>\$1,283,519</u></u>

4. Mortgage Payable

In June, 2011, the Organization obtained a \$900,000 mortgage with First Hope Bank to purchase property in Readington, New Jersey. The loan was payable in monthly payments of \$5,501.80, including interest at 5.375%, through June, 2036. The interest rate will change as of June every five years (next change due June, 2016), based on the five year US Treasury Bill rate plus 250 basis points. The loan is secured by real property. In June, 2015, the buildings in Readington and a portion of the land were sold. \$385,000 was used to pay down the mortgage. The mortgage was modified to reduce monthly payments to \$2,933.24 with the same interest rate. The balance at December, 2015, was \$433,491. See also note 8. The following is a schedule of principal payments for the next five years:

December 31, 2016	\$8,880
2017	12,529
2018	13,229
2019	14,238
2020	15,018
Thereafter	369,597
	<u><u>\$433,491</u></u>

Mane Stream, Inc.
Notes to Financial Statements
For the year ended December 31, 2015

5. Permanently Restricted Net Assets

In May, 2007, the Organization received a contribution to establish the Sheila G. Williams Memorial Endowment. The funds are to be invested under the direction of the Board of Directors' Finance Committee. The income earned on these funds is to be used to fund educational opportunities for the Organization's instructors and staff, including conference attendance and courses of study supportive of and relevant to the Organization's activities and objectives. Total contributions received through December 31 totaled \$65,000.

6. Pension Plan

The Board of Directors approved a 401k plan for all eligible employees, which became effective in August, 2008.

7. Income Taxes

Generally accepted accounting principles prescribe how an organization should measure, recognize, present and disclose in its financial statements tax positions that the organization has taken or expects to take on its tax or information returns. The Organization regularly reviews and evaluates its tax positions taken on previously filed returns and as reflected in its financial statements, with regard to issues affecting tax matters. The Organization has concluded that no tax benefits or liabilities are required to be recognized in accordance with generally accepted accounting principles.

The Organization's tax and information returns are generally subject to examination by the taxing authorities for three years, including 2012, 2013 and 2014.

8. Readington Property and Property Development Costs

In June, 2011, the Board of Directors approved the purchase of 35 acres of land and buildings in Readington, New Jersey. The Organization planned to use the purchase to expand and increase the amount and types of program services offered in the communities they serve. However, in July, 2013, the Board of Directors approved a motion to sell this 35 acre property. The decision to sell the property and buildings was made after economic conditions indicated that such an expansion of programs and services was no longer feasible at that location and other appropriate measures were implemented to expand programs and services. The buildings and ten acres of the land were sold in June, 2015 (twenty-five acres remain). The cost of the property sold exceeded the selling price, adjusted for costs associated with the sale, by \$67,843. The Organization had capitalized all development costs associated with the preliminary engineering, environmental assessments and planning fees of the property. The total capitalized costs of \$149,744 have been expensed with the sale.

Mane Stream, Inc.
Notes to Financial Statements
For the year ended December 31, 2015

9. Temporarily Restricted Net Assets

Temporarily restricted net assets represent contributions received for capital projects and specific program expenses.